



Michael Fugler to Speak at IQPC Life Settlements Latin America Conference

Perdido Key, FL, / [PRBuzz](#) / February 28, 2011 -- Michael Fugler will be a featured speaker at Finance IQ, a division of IQPC, Life Settlements Latin America conference in Sao Paulo, Brazil, March 28-29, 2011. The conference is exploring new opportunities in Life Settlements and Longevity Derivatives for the Latin American investor.

Michael Fugler will speak on:

International Developments and Opportunities on Life Settlements for Latin American Investors

For investors, the Latin American market is an emerging hotspot of possibilities. What risks and misconceptions have casted doubt among investors who are considering venturing into these countries? This session will offer insights into emerging trends on an international level, such as:

- Due diligence, valuation and pricing
- Finding trustworthy advisors and service providers
- Exploring uses of life settlements globally
- Regulatory environment: insurance & securities
- Understanding why investor education is critical

Mr. Fugler stated, "This is an exciting time to be in Latin America and particularly Brazil. It is the beginning of another golden age with private equity firms returning. Brazil has a bigger, more resilient economy, is the world's eighth largest economy and could overtake Britain, France and Italy to become the fifth largest by the end of the decade. The capital markets are positioned for new and creative thinking."

Michael Fugler www.michaelfugler.com

Mr. Fugler is Deputy Chairman of the European Life Settlement Association, Chairman of its Education Committee and currently serves as Head of Global Capital Markets for Welcome Life Financial Group www.welcomelife.com. He also serves on the Board of ASG Securities.

Mr. Fugler manages the strategic vision and direction for building Welcome Life Financial Group as the global expert in longevity marketsoffering institutional clients trading, product development, capital raising and independent objective advice. Mr. Fugler was a key member of the team that led its subsidiary, Welcome Life Securities to become the first Broker Dealer to operate exclusively in life settlements.

Mr. Fugler has been a licensed Attorney for 38 years with an expertise in international law and finance, international investment and merchant banking. He has also been an Investment Banker for the past 16 of those years being FINRA (<http://www.finra.org/>) registered with Series 7, 24, 63 and 79 licenses and establishing offices in and providing extensive consulting and guidance to institutional investors throughout Europe and the USA.

Welcome Life Financial Group LLC www.welcomelife.com

Welcome Life Financial Group, LLC is an international company dedicated to the secondary market for life insurance. Welcome Life's family of companies provides market-leading solutions to all industry participants involved in the life settlement lifecycle, including Producers, Brokers, Providers and Financing entities. Its affiliates include:

Welcome Funds Inc. - recently celebrated its 10th anniversary as one of the industry's oldest and largest Life Settlement brokers.

PolicyTrac- a leading provider of technology solutions to the longevity market. Clients include leading Life Settlement Brokers, Providers and financing entities in the industry.

Welcome Life Securities, LLC - the first US Broker-Dealer exclusively operating in the Life Settlement marketplace providing institutional clients access to a state-of-the-art Life Settlement trading platform as well as independent, objective, longevity related consulting services.

European Life Settlement Association www.elsa-sls.org

The European Life Settlement Association (ELSA) was established 20th May 2009. ELSA sets standards for the European life settlement industry and promotes transparency by providing accurate, authoritative information to retail and institutional investors. Membership is open to capital providers, service providers and intermediaries in the life settlement market. ELSA's mission is to promote the development, integrity and reputation of the European life settlement industry and to encourage fair competition within the European market.

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