



Michael Fugler Featured on Life Settlements Panel at REISA Spring Symposium 2012

Orange County, CA (PRBuzz.com) April 27, 2012 -- Michael Fugler featured on Life Settlements panel at REISA Spring Symposium 2012, Orange County, California.

Life Settlements: Recent Trends and Operational Practices

This session will provide attendees with an overview of the life settlements asset class. This is a must-attend session for those seeking knowledge and guidance in this developing asset class. This session will provide important guidance on the following topics:

Introduction to the Life Settlements asset class

How to source and evaluate investment opportunities

Operational and due diligence best practices

What questions should due diligence officers ask during the review process?

Recent trends/opportunities

Important regulatory rules

Moderator: Bryan S. Mick, Mick & Associates

Panelists: Paul Siegert, GWG Life; Steven Shapiro, Q Capital; Michael Fugler, Welcome Life Financial Group

Mr. Fugler stated, "I am really pleased to be a part of this educational panel featuring some very talented people in this industry. People need to be better informed and educated on the products being introduced from this industry and that is one of the primary goals of this presentation. Historically, many product structures sold to retail unsophisticated investors have been complex and opaque and a number of the past products were toxic and should have required a significantly heightened degree of warning and clarity before investment considerations were made. In the early stages of this industry there were few laws or regulations, which tended to attract some unscrupulous people. Unfortunately, the Life Settlement industry, like other industries before it, got off to a difficult start. There have been many unregulated industries in our past such as Oil & Gas, Gold & Silver Mining, even Wall Street and the crash of 1929, that initially were unregulated and they too attracted unscrupulous people. Any market that demonstrates a solution to a large market need and some consistency for profitability will mature, settle down, develop industry standards and become regulated, which is what has happened to the Life Settlement market."

Mr. Fugler continued, "One of the goals of this panel is to discuss solutions and to provide greater consumer education and guidance about this industry sector and its future. We hope to give a balanced and fair review of what the future could hold for Life Settlements in the proper context. I believe that this asset class could be a stable alternative, non-correlated investment in the market as we move forward into 2012, but the market needs to be reasonable in valuation, realistic for returns, deal with advisors and service providers that are knowledgeable and trustworthy and conduct extensive research and be able to provide robust justification that a particular investment might be suitable for a particular retail investor. Maybe there are or will be structures and sponsors who can develop product in the future worthy of consideration, let's keep an open mind and have a healthy dialogue."

Mr. Fugler is a global expert and speaker on Entrepreneurship. Delivering education, training, and demonstration workshops on how to go from an idea on a napkin to a stock exchange listing and all the steps in between. He has developed the Business Mastery System for Entrepreneurs, teaching how to find capital around the world. Whether seminars, webinars, panels, speaking engagements, or public appearances, Michael gives an overview of the vision and the knowledge which will give you a clearer understanding of how to develop your "Master Plan" using technology and social media in shaping your client acquisitions and relationships in this new economy and our changing world, ending with how to develop and present your "killer" client presentations that will move clients to action.

Mr. Fugler has been a licensed Attorney for 38 years developing an expertise in international law and finance, international investment and merchant banking. He has also been an Investment Banker for the past 16 of those years being FINRA registered with Series 7, 24, 63, and 79 licenses and establishing offices and providing extensive consulting and guidance to institutional investors throughout Europe and the USA and now Asia.

Michael Fugler, "Critical, Creative Thinker," Investment Banker, Attorney at Law, www.michaelfugler.com

Board of Directors, ASG Securities, Inc., "Rainmaker," www.asgib.com

Chairman, EURO Financial Network, Inc., "Global Networker," www.eurofinancialnetwork.com

Immediate Past Deputy Chairman, Current Chairman Education Committee, European Life Settlement Association (ELSA), "Workhorse," "Head of Problem Solving," www.elsa-sls.org

Head of Global Capital Markets, Welcome Life Financial Group, Global Expert in Longevity Markets, Life Settlements, www.welcomelife.com

Real Estate Investment Securities Association (REISA), Head of "Creative Thinking" and member REISA Conference Planning Committee <http://reisa.org>

Advisory Board, Financial Services Exchange (FSX), Genius Panel Creator, www.fsxone.com

Chairman Advisory Committee to the Board and Chairman, Past Chairmen's Committee, "Chief Strategist," National Investment Banking Association (NIBA) www.nibanet.org

Real Estate Investment Securities Association (REISA) <http://reisa.org>

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Contacts:

Michael Fugler

212-631-7770

www.michaelfugler.com

michael@eurofinancialnetwork.com

Real Estate Investment Securities Association

317-663-4180

<http://reisa.org>

reisa@reisa.org